adk design > wisps


My newest design series, "wisps" is a collection of earrings inspired by different hair styles (to match your own or wear a lock of the hair you always wish you had). Light, simple, clean designs that move with the body. All the earrings are available in sterling silver and 18 karat royal yellow gold Vermeil (18k/22k over sterling silver) and other custom metals are available by special order. The normal lead time for orders is one month, but special arrangements can be made upon request. All prices are subject to the precious metal market fluctuations and will vary over time Please contact alyssa dee krauss at 413.582. 1406 or adk@alyssadeekrauss.com for more information.

## Quantity discounts are as follows:

*there is a 10\% discount for all sterling silver earrings ordered as part of a "full set" **there is an 8\% discount for all vermeil earrings ordered as part of a "full set"

## A full set is defined as:

6 pairs of earrings (any size or metal) within any style \# grouping that has 3 sizes, or 4 pairs of earrings (any size or metal) within any style \# grouping that has 2 sizes

## wisps pricelist > 10-06

|  |  | sterling | silver \# | wholesale | -10\%* | verme | il \# | wholesale | -8\%* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| swing> | $x \lambda$ | small medium long | adk102s/s adk102s/m adk102s/l | $\begin{aligned} & 80 \\ & 85 \\ & 90 \end{aligned}$ | $\begin{aligned} & 72 \\ & 77 \\ & 81 \end{aligned}$ | small medium long | adk102v/s <br> adk102v/m <br> adk102v/l | $\begin{aligned} & 90 \\ & 97 \\ & 105 \end{aligned}$ | $\begin{aligned} & 83 \\ & 90 \\ & 97 \end{aligned}$ |
| strands > | $i$ | small long | $\begin{aligned} & \text { adk103s/s } \\ & \text { adk103s/l } \end{aligned}$ | $\begin{aligned} & 80 \\ & 85 \end{aligned}$ | $\begin{aligned} & 72 \\ & 77 \end{aligned}$ | small long | adk103v/s adk103v/l | $\begin{aligned} & 90 \\ & 100 \end{aligned}$ | $\begin{aligned} & 83 \\ & 92 \end{aligned}$ |
| flip swing > | $(1)$ | small <br> medium <br> long | adk104s/s <br> adk104s/m <br> adk104s/l | $\begin{aligned} & 80 \\ & 85 \\ & 90 \end{aligned}$ | $\begin{aligned} & 72 \\ & 77 \\ & 81 \end{aligned}$ | small medium long | adk104v/s adk104v/m adk104v/l | $\begin{aligned} & 90 \\ & 97 \\ & 105 \end{aligned}$ | $\begin{aligned} & 83 \\ & 90 \\ & 97 \end{aligned}$ |
| multiflip > | $\left(\left(e_{y}\right)\right.$ | small medium long | adk108s/s adk108s/m adk108s/l | $\begin{aligned} & 120 \\ & 130 \\ & 140 \end{aligned}$ | $\begin{aligned} & 108 \\ & 117 \\ & 126 \end{aligned}$ | small medium long | adk108v/s adk108v/m adk108v/l | $\begin{aligned} & 135 \\ & 150 \\ & 165 \end{aligned}$ | $\begin{aligned} & 124 \\ & 138 \\ & 152 \end{aligned}$ |
| tousled > |  | small long | adk109s/s adk109s/l | $\begin{aligned} & 140 \\ & 150 \end{aligned}$ | $\begin{aligned} & 126 \\ & 135 \end{aligned}$ | small long | adk109v/s adk109v/l | $\begin{aligned} & 150 \\ & 165 \end{aligned}$ | $\begin{aligned} & 138 \\ & 152 \end{aligned}$ |
| cut curls > | $\begin{aligned} & f \\ & E g \end{aligned}$ | special one size | rder adk 110 | 175 | 158 | special <br> one size | order adk $110 \mathrm{v} / \mathrm{s}$ | 210 | 193 |
| banana curls > | $\left\{\begin{array}{l} 5 \\ 5 \\ \} \end{array}\right.$ | small medium long | adk111s/s <br> adk111s/m <br> $\operatorname{adk} 111 \mathrm{~s} / \mathrm{l}$ | $\begin{aligned} & 100 \\ & 105 \\ & 110 \end{aligned}$ | $\begin{aligned} & 90 \\ & 95 \\ & 99 \end{aligned}$ | small medium long | adk111v/s adkl11v/m adkl11v/l | $\begin{aligned} & 100 \\ & 120 \\ & 127 \end{aligned}$ | $\begin{aligned} & 100 \\ & 110 \\ & 117 \end{aligned}$ |
| big curls > |  |  | adk113s/s <br> adk113s/l | $\begin{aligned} & 110 \\ & 120 \end{aligned}$ | $\begin{aligned} & 99 \\ & 108 \end{aligned}$ | small long | $\begin{aligned} & \text { adk } 113 \mathrm{v} / \mathrm{s} \\ & \mathrm{adk} 113 \mathrm{v} / \mathrm{l} \end{aligned}$ | $\begin{aligned} & 125 \\ & 137 \end{aligned}$ | $\begin{aligned} & 115 \\ & 126 \end{aligned}$ |
| wavy swing > | $8($ | small medium long | adk123s/s adk123s/m adk123s/l | $\begin{aligned} & 90 \\ & 95 \\ & 100 \end{aligned}$ | $\begin{aligned} & 80 \\ & 85 \\ & 90 \end{aligned}$ | small medium long | $\begin{aligned} & \mathrm{adk} 123 \mathrm{v} / \mathrm{s} \\ & \mathrm{adk} 123 \mathrm{v} / \mathrm{m} \\ & \mathrm{adk} 123 \mathrm{v} / \mathrm{l} \end{aligned}$ | $\begin{aligned} & 100 \\ & 110 \\ & 117 \end{aligned}$ | $\begin{aligned} & 92 \\ & 100 \\ & 108 \end{aligned}$ |
| straight wisps > |  | small medium long | adk127s/s <br> adk127s/m <br> adk127s/l | $\begin{aligned} & 130 \\ & 140 \\ & 150 \end{aligned}$ | $\begin{aligned} & 117 \\ & 126 \\ & 135 \end{aligned}$ | small medium long | adk127v/s <br> adk127v/m <br> adk127v/l | $\begin{aligned} & 145 \\ & 160 \\ & 175 \end{aligned}$ | $\begin{aligned} & 133 \\ & 147 \\ & 161 \end{aligned}$ |
| chain flips > |  | small long | $\begin{aligned} & \operatorname{adk} 130 \mathrm{~s} / \mathrm{s} \\ & \mathrm{adk} 130 \mathrm{~s} / \mathrm{l} \end{aligned}$ | $\begin{aligned} & 120 \\ & 130 \end{aligned}$ | $\begin{aligned} & 108 \\ & 117 \end{aligned}$ | $\begin{aligned} & \text { small } \\ & \text { long } \end{aligned}$ | adk130v/s adk130v/l | $\begin{aligned} & 140 \\ & 155 \end{aligned}$ | $\begin{aligned} & 129 \\ & 143 \end{aligned}$ |

